



IOWA AGRICULTURAL
DEVELOPMENT DIVISION
A DIVISION OF IOWA FINANCE AUTHORITY

IADD BOARD MEETING MINUTES

Iowa Finance Authority
1963 Bell Avenue, Suite 200, Des Moines, Iowa
January 26, 2022

Board Members Present

Lyle Borg, Chair
John Fredrickson, Vice Chair

Gretchen McLain
Annette Townsley

Board Members Absent

Mark Leonard

Staff Members Present

Debi Durham, Executive Director
Steve Ferguson, IADD Program Specialist
Mike Hogan, IT
Nicki Howell, Office Assistant

Tammy Nebola, IADD Program Specialist
Aaron Smith, Chief Bond Programs Director
Becky Wu, Loan Servicing Specialist

Others Present

Cris Kuhn, Dorsey & Whitney

CALL TO ORDER

The meeting of the Iowa Agricultural Development Division (IADD) Board of Directors was called to order by Chair Borg on January 26, 2022 at 8:30 am. A quorum was established with the following Board Members present via conference call: Borg, Townsley, Fredrickson and McLain (joined at 8:40 am), with Leonard absent.

REVIEW OF MINUTES OF DECEMBER 22, 2021 BOARD MEETING

Mr. Borg presented the minutes of the December 22, 2021 IADD Board Meeting. Mr. Borg asked if there were any additions or corrections to the minutes.

MOTION

On a motion by Ms. Townsley and a second by Mr. Fredrickson, the Board unanimously approved the minutes of the December 22, 2021 IADD Board meeting.

REVIEW OF DECEMBER 2021 FINANCIAL STATEMENT

Becky Wu presented the December 2021 financials. She stated that for FY22 year-to-date, IADD had operating income of \$250,000 operating expense of \$184,000 and net operating income of \$66,000.

MOTION

On a motion by Mr. Fredrickson and a second by Ms. Townsley, the Board unanimously approved the December 2021 financial statement as presented.

UPDATE ON DELINQUENT LPP P0275 FOR REINERT

Tammy Nebola gave an update on the delinquent LPP P0275 for Jacob and Brittany Reinert. The bank attorney shared that the Sheriff's deed has been issued to the Bank and the Bank is attempting to sell the property. The lender added that Northwest Bank is in the process of enlisting an auction company to sell the property this spring. The exact details are still being worked out, but the lender will follow up with any updates as they happen.

BEGINNING FARMER LOAN APPLICATIONS

Tammy Nebola introduced the following applications for Beginning Farmer loans:

AG 22-001 – Rodney A. and Chelsey M. Ostermeier – Beginning farmer loan of \$155,000 to purchase approximately 31 acres of agricultural land in Cerro Gordo County. The loan will have a 3.25% variable interest rate and a loan length of 30 years. The index will be 2.75% over the US Treasury constant maturity of one year. The lender is First Citizens Bank in Osage, Iowa.

AG 22-002 – Ryan Wilbert and Leah Amanda Postma – Beginning farmer loan of \$164,000 to purchase approximately 27.12 acres of agricultural land in O'Brien County. The loan will have a 3.25% variable interest rate and a loan length of 20 years. The index will be equal to the 5 year Treasury Bill + 2.50%. The lender is Iowa State Bank in Sheldon, Iowa.

MOTION

On a motion by Mr. Fredrickson and a second by Ms. Townsley, the Board unanimously approved the BFLP applications.

PUBLIC HEARING ON BEGINNING FARMER LOANS

A public hearing was held by the IADD Board at the Iowa Finance Authority office on January 26, 2022 at 8:41 am. There were no comments received regarding the Beginning Farmer Loan applications. The public hearing was closed at 8:42 am.

MOTION

On a motion by Ms. Townsley and a second by Mr. Fredrickson, the Board unanimously recommended approval of the BFLP Bond documents.

BEGINNING FARMER TAX CREDIT PROGRAM UPDATE

Steve Ferguson informed the IADD Board that the first Beginning Farmer Tax Credit application has been received and he anticipates several more coming in prior to the February 1st monthly deadline.

MARKETING UPDATE

Included in the Board packet is the IADD marketing calendar. Steve Ferguson reviewed some of the recent events he’s attended. He also discussed some upcoming events.

OTHER BUSINESS

FFA FUNDING PROPOSAL FOR 2022 AND 2023

Steve Ferguson met with Josh Remington from the FFA Foundation to discuss potential funding options for sponsorship levels. Mr. Remington was hopeful IADD would become a Platinum level sponsor at \$2,500 per year but agreed that the Gold level sponsor at \$1,000 per year would also be a good fit for IADD. IADD Staff has reviewed the FFA Foundation funding proposal and are recommending that IADD become a Gold level sponsor at \$1,000 per year with a two year pledge. This will give IADD exposure at all their events and the opportunity to host a booth at their conferences.

MOTION

On a motion by Mr. Fredrickson and a second by, Ms. Townsley the Board unanimously approved the recommended funding proposal of a Gold level sponsor to FFA Foundation with a two year pledge of \$1,000 per year.

IFA BOARD MEETING UPDATE

Mr. Borg presented the agenda from the January 5, 2022 IFA Board Meeting. Aaron Smith gave an update of the BFTC Database Progress, BFTC Rules and Water Quality Programs. Director Durham additionally updated on Relief Programs, the IEDA Butchery Program, the IFA Campus projects and water retention concerns when transferring CO2.

NEXT IADD BOARD MEETING

The February IADD Board meeting will be Wednesday, February 23, 2022 at 8:30 am, via conference call.

ADJOURNMENT

On a motion by Mr. Fredrickson and a second by Mr. Borg, the January 26, 2022 meeting of the IADD Board of Directors adjourned at 9:02 am.

Dated this 23rd day of February 2022.

Respectfully submitted:



Aaron Smith
Director's Designee/Board Secretary

Approved as to form:



Lyle Borg, Chair
IADD Board