

# National Housing Trust Fund 2022 Application Webinar

#### **Webinar Conduct**

Please mute your line and turn your camera off during the Webinar.

If you have a question during the webinar, please submit your question in the Q & A, the answers will appear in the Q & A located on the NHTF web starting Friday, May 13, 2022, and be updated each Friday until the applications are submitted.

Only those questions responded to in writing can be relied on as the policy of the agency.

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#### WELCOME

Justin Knudson: Federal and State Program Director



#### **AGENDA**

Overview
Rental NHTF
Major Compliance Areas
Navigate the Application
Q&A Wrap Up
Adjourn

#### **APPLICATION**



DEFICIENCY PROCESS



Scoring criteria includes: Targeted Populations (Families Experiencing Homelessness and Persons in Recovery from Substance Use Disorders), Fully Accessible Units, Project-Based Rental Assistance, Opportunity Index Census Tracts, Leverage, Flexible Tenant Selection Criteria, IFA Iowa Title Guaranty Certificate, Zoning, Nonprofit Ownership, and NHTF Subsidy Per Unit

# Allocation Plan Eligible Activities

# Targeted Tenants and

# Development of New Permanent Housing

#### Iowa's NHTF Allocation Plan:

- New Construction
- Adaptive Reuse
- Gut Rehabilitation
- Extremely Low-Income Households earning at or below 30% AMI
- lowa places emphasis on development of new permanent supportive housing units embracing Housing First practices for homeless households or persons in recovery from substance use disorders

#### Application

The 2022 ONLINE Application will be available on May 6, 2022, at 8:00 AM. The Application can be accessed from IFA's website on the NHTF webpage.

The approved application appendix and exhibit forms are provided and must be submitted within the application. These forms cannot be substituted by any other forms, they will not be accepted.

#### **Application Estimated Schedule**

May 5, 2022: MANDATORY NHTF Applicant Webinar for anyone wishing to submit an application for Rental (at least one representative from the Applicant Organization MUST view the Webinar in order to be eligible to apply for NHTF funds.)

May 6, 2022: NHTF Rental applications will be available on IFA's NHTF Program web page.

July 1, 2022: NHTF Rental applications due to IFA by 4:00 p.m.

July 21, 2022: Deficiency Notice sent to Applicant organization.

July 29, 2022: Response to Deficiency Notice due to IFA.

**September 7, 2022**: Presentation of award recommendations to IFA Board of Directors.

NOTE: IFA reserves the right to revise the application schedule at any time.



All required documents and exhibits must be uploaded within the application. **NO** forms or information will be accepted by IFA outside of the application or after the application deadline.

Applications are due at 4:00 PM on July 1, 2022. Do not wait until the last minute to finish and submit your application.

If you have technical difficulties or questions or concerns about the online application, please contact: <a href="mailto:carol.wells@iowafinance.com">carol.wells@iowafinance.com</a>



#### Allocation Plan

- The needs of extremely low-income renters, those with incomes below 30% of Area Median Income (AMI), are a high priority for IFA and mandatory for the NHTF.
- ➤ IFA's highest priority in awarding HTF funds will be proposed projects to be owned by an Experienced Nonprofit Entity that will provide permanent supportive housing embracing Housing First practices for homeless households or persons in recovery from substance use disorders.

#### Allocation Plan

- An "Experienced Nonprofit Entity" is defined as a 501(c)(3) nonprofit organization with experience providing housing or supportive services to extremely low-income households in the proposed project's market area.
- Applications will be evaluated in accordance with need and scoring criteria that emphasize other State priorities as outlined in the Annual Action Plan.

- ➤ The National Housing Trust Fund (NHTF) is an affordable housing production program aimed at **increasing** and preserving the supply of affordable housing for extremely low-income households earning **no more than 30% of the area median income**, including homeless families.
- NHTF is a federal block grant program administered by states. IFA's NHTF funding allocation for 2022 is approximately \$4 million.

#### 2022 Overview

Funds Distribution - Approximately \$4 Million allocation to the State - Not yet appropriated by HUD.

IFA reserves the right to withhold NHTF if there is a disaster or emergency need within the State of Iowa. IFA also reserves the right to negotiate awards.



# NATIONAL HOUSING TRUST FUND Maximum Amount Per Application

# 2022 HOME Maximum Per Unit Subsidy Omaha Field Office

PJs	НСР	0 Bedroom	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Base		\$66,564	\$76,305	\$92,789	\$120,039	\$131,765
Iowa	240%	\$159,753.60	\$183,132	\$222,693.60	\$288,093.60	\$316,236.00

<sup>\*</sup> Effective as of March 17, 2022



#### Eligible Applicants

For-profit corporations or partnerships

Nonprofit 501(c) organizations

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#### Three Eligible Activities

**New Construction** 

#### Adaptive Reuse:

defined as the conversion of an existing structure from a non-housing use to a housing use in which the existing building had not provided residential housing space for a minimum of three years prior to the date of HTF application submission

#### Gut rehabilitation:

defined as extensive alteration work to an existing structure including the reconfiguration of space of over 50 percent of the total building area or of an entire occupancy classification within the building



Forms of Assistance

Forgivable Loans



#### All units designated as NHTF

100% of the NHTF units must have income at or below 30% of area median income (AMI) per the county the project is located. Housing Trust Fund Income Limits - HUD Exchange

The NHTF units must maintain and serve tenants that have income at or below 30% AMI and must be maintained throughout the entire affordability period of 30 years.



#### Income Restrictions Apply

Once a project's construction is complete and all units have been initially occupied, the project will be handed over to IFA's long-term compliance team, where the tenant's income will be verified for eligibility during the affordability period.

#### Unit Rent Restrictions Apply

The project must use HUD's NHTF rents, released by HUD annually.

This original rent is the floor rent for your project, meaning that rents cannot go below this original rent but can be increased if HUD's rent increases. A project cannot increase rents until the tenants' leases are ready for renewal and then the project must follow the law to timing of notices to tenants if rents will be increased.

<u>Housing Trust Fund Rent Limits - HUD Exchange</u>



#### Cross-Cutting Regulations

Including but not limited to the following:

- Environmental Review
- Americans with Disabilities Act and Section 504
- Section 3

- Debarred, Suspended or Ineligible Contractors
- Site and Neighborhood
   Standards (new construction

#### Cross-Cutting Requirements

Including but not limited to the following (continued):

- Lead-Based Paint Regulations
- Energy Efficiency Standards
- Affirmative Fair Housing Marketing Plan (AFHMP)

- Nondiscrimination and Equal Opportunity
- Violence Against Women Act (VAWA)
- Fair Housing Act

- Compliance with IFA programs
- Financial Feasibility (project and developer)
- Need
- Impact on Local Housing

- Complete Application
- Flood Zone
- Repayment/Forfeit Funds
- Site Control
- Zoning

- Impact of Proposed Activity
- Capacity (developer and team members)
- Minimum NHTF Subsidy (\$1,000 per unit)
- Radon

- Local Support
- NHTF Certification
- Pro Rata or Fair Share
- Ineligible Applicant
- Site and Neighborhood Standards



- NHTF Income Limits
- Gap Financing
- Subsidy Layering
- Property Standards
- Handicapped Accessibility Requirements

- Lead Based Paint Requirements (if applicable)
- Noise Abatement and Control
- Project Timeline
- Eligible Applicant
- Eligible Activity



- Per Unit Dollar Limits
- Award Limit

- Purpose and IFA's
   Consolidated Plan approved
   by HUD
- Capacity

#### Scoring Items

- Targeted Populations
- Great Places
- Home Base Iowa Community
- Fully Accessible Units

- Utilization of Project-Based Assistance
- Opportunity Index Census Tracts
- Leverage
- Flexible Tenant Selection Criteria



#### Scoring Items

- IFA Iowa Title Guaranty Certificate
- Zoning

- Non-Profit Ownership
- NHTF Subsidy Per Unit

Financial Feasibility (Underwriting Appendix D)

The applicant must demonstrate that the project is financially feasible and viable using the least amount of NHTF funds.

IFA may adjust the amount of NHTF award based upon the underwriting.

The applicant must supply sufficient information to allow IFA to determine whether the project is financially feasible during the construction phase and the affordability period of the project.



Financial Feasibility (Underwriting Appendix D)

Escalation of Income & Operating Expenses minimum spread of one percent (1%) required between the income and expense escalators



#### Reserves

Replacement Reserve -

Initial deposit of \$700 per unit will be required to establish the replacement reserve account at construction completion. Annual deposits of \$350 per unit will be required throughout the compliance period



#### Reserves

Operating Reserve -

The project must establish an operating reserve account within one year of construction completion. The initial operating reserve is an eligible NHTF project cost and may be established with NHTF funding. The calculation for the minimum operating reserve is Gross monthly rent amount for all units x 3 months.

#### Financing Commitment

For all projects proposing private construction and permanent financing, a letter of intent from the lending institution on their letterhead is required. This letter must clearly state the term of the permanent loan, how the interest rate will be indexed and the current rate at the time of the letter, the amortization period, fees, any prepayment penalties, anticipated security interest in the Property and lien position. The letter of intent must extend at least 6 months beyond the Application date due at IFA.

# THANK YOU

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