

March 9, 2023

2022 Top Lenders and Realtors

Congratulations to the 2022 Iowa Finance Authority Top Loan Originators, Lenders and Realtors.

Through our partnerships we were able to assist **2,300 lowa homebuyers** through lowa Finance Authority programs in calendar year 2022 and we look forward to assisting even more lowans in 2023!

2022 LENDER AWARDS TOP THIRD-PARTY ORIGINATORS

| LENDER | HOMEBUYERS |
|-----------------------------|------------|
| Plains Commerce Bank | 141 |
| Iowa Bankers Mortgage Corp. | 119 |

2022 LENDER AWARDS TOP LENDER

| LENDER | HOMEBUYERS |
|----------------------|------------|
| Lincoln Savings Bank | 134 |

2022 LENDER AWARDS TOP LENDERS BY CATEGORY

| PLATINUM LENDER (100 or more) | HOMEBUYERS |
|-------------------------------|------------|
| Land Home Financial Services | 115 |
| New American Funding | 114 |
| HomeServices Lending, LLC | 110 |
| U.S. Bank, N.A. | 100 |

| GOLD LENDER (50 or more) | HOMEBUYERS |
|--|------------|
| Fairway Independent Mortgage Corporation | 97 |
| American National Bank | 91 |
| Veridian Credit Union | 87 |
| Homeside Financial | 83 |
| Gershman Investment Corp | 83 |
| Wells Fargo Bank, N.A. | 82 |
| Fidelity Bank | 66 |
| Frontier Mortgage | 65 |
| Residential Mortgage Network | 61 |
| CMG Home Loans | 60 |
| Great Southern Bank | 53 |
| Compass Mortgage, Inc. | 51 |
| Northwest Bank | 51 |

2022 LENDER AWARDS TOP INDIVIDUAL LOAN ORIGINATORS

| LOAN ORIGINATOR | HOMEBUYERS |
|-----------------|------------|
| Meggan Jensen | 78 |
| Derek Harjes | 63 |
| Shannon Thome | 60 |
| Dustin Arntt | 56 |

2022 LENDER AWARDS TOP REALTORS®

| TOP REALTOR® | HOMEBUYERS |
|---|------------|
| The Misty Soldswisch Home Selling Team | 22 |
| Keller William Greater Des Moines Ibarra Realty Group | 19 |
| Michelle Hiers — Heartland Properties | 16 |
| Serges Attivi — Iowa Realty | 12 |
| Liz Keller — RE/MAX Concepts | 12 |
| Leah Johnson — BHHS Ambassador Real Estate | 10 |

Thank you for your partnership in advancing homeownership opportunities for lowans. Please contact the <u>Homeownership Team</u> with questions.

Please note: Listing is in rank order. Lenders and Realtors who assisted the same number of homebuyers are listed in order of highest total dollar amount volume.

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