



IOWA FINANCE
AUTHORITY

July 17, 2020

Current Lender Standings

The Iowa Finance Authority 2020 lender standings as of the end of June are listed below. There is still plenty of time to climb the top lender levels by the end of the calendar year!



2020 Quarter 2 Standings

CLOSED IFA LOANS JANUARY - JUNE 2020

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Lincoln Savings Bank	\$17,842,387	113
Veridian Credit Union	\$10,014,255	93
Iowa Bankers Mortgage Corp	\$7,005,240	75
Land Home Financial Services	\$9,969,660	72
Fidelity Bank	\$8,387,009	57
American National Bank	\$7,597,690	56
HomeServices Lending, LLC	\$7,410,222	50
Plains Commerce Bank	\$4,869,766	46
Northwest Bank	\$3,663,725	37
U.S. Bank	\$3,752,368	35
Gershman Investment Corp	\$4,305,850	33
First National Bank-Omaha	\$3,800,596	29
New American Funding	\$3,265,149	26
Community 1st Credit Union	\$2,539,445	26
Fairway Independent Mortgage	\$3,805,322	25
Wells Fargo Bank	\$2,115,840	22
Ruhl Mortgage, LLC	\$2,522,377	21
Great Western Bank	\$1,915,727	19
Great Southern Bank	\$2,032,690	18
Inlanta Mortgage, Inc.	\$2,384,903	17
CMG Mortgage Inc.	\$2,281,841	17
Frontier Financial Inc.	\$1,540,490	16
Farmers Trust & Savings Bank	\$1,736,985	15
Cobalt Credit Union	\$1,537,245	15
Bank Iowa	\$1,241,531	15
American Bank & Trust Co.	\$1,710,294	14
Farmers State Bank	\$1,192,324	12
MidWestOne Bank	\$953,264	10

TOP LOAN OFFICERS JANUARY - JUNE 2020

LOAN OFFICER	TOTAL LOAN AMOUNT	HOMEBUYERS
Meggan Jensen <i>American National Bank</i>	\$5,244,421	37
Shannon Thome <i>Fidelity Bank</i>	\$3,204,941	21
Derek Harjes <i>Land Home Financial Services</i>	\$2,448,406	20
Nicki Montelongo <i>First National Bank-Omaha</i>	\$2,353,973	18
Jennifer Coyle <i>American National Bank</i>	\$2,282,459	18
Mindy Hartz <i>Northwest Bank</i>	\$1,851,113	17
Robert Burgett <i>Lincoln Savings Bank</i>	\$2,485,285	16
Angie Rael <i>Veridian Credit Union</i>	\$1,651,936	16
Lori Honermann <i>Veridian Credit Union</i>	\$1,545,805	16
Nathan Olson <i>Lincoln Savings Bank</i>	\$2,443,909	14
DJ Rorebeck <i>Cobalt Credit Union</i>	\$1,402,727	14

Please contact the [Homeownership Team](#) with questions.

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