



IOWA FINANCE
AUTHORITY

Nov. 2, 2020

Current Lender Standings

The Iowa Finance Authority 2020 lender standings as of the end of September are listed below. There is still time to climb the top lender levels by the end of the calendar year!



2020 Quarter 3 Standings

CLOSED IFA LOANS JANUARY - SEPTEMBER 2020

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Lincoln Savings Bank	\$26,053,958	170
Veridian Credit Union	\$16,798,121	157
Iowa Bankers Mortgage Corporation	\$11,219,858	122
Land Home Financial Services	\$14,047,800	97
HomeServices Lending, LLC	\$13,617,171	93
American National Bank	\$12,349,143	92
Plains Commerce Bank	\$8,932,659	87
Fidelity Bank	\$10,633,507	72
Gershman Investment Corp	\$8,704,231	67
U.S. Bank	\$6,125,782	57
Wells Fargo	\$5,632,033	56
Northwest Bank	\$5,435,499	55
New American Funding	\$5,721,443	45
Fairway Independent Mortgage Corp	\$6,559,540	44
Ruhl Mortgage, LLC	\$5,334,626	43
First National Bank-Omaha	\$5,301,512	41
Great Southern Bank	\$4,541,255	41
Community 1st Credit Union	\$2,978,895	31
Frontier Financial Inc.	\$2,873,789	31
Inlanta Mortgage, Inc.	\$3,962,277	27
CMG Mortgage Inc.	\$3,350,995	25
American Bank & Trust Co.	\$2,896,058	25
Great Western Bank	\$2,667,491	25
Bank Iowa	\$2,018,893	25
Cobalt Credit Union	\$2,290,034	22
Farmers Trust & Savings	\$2,398,025	21

TOP LOAN OFFICERS JANUARY - SEPTEMBER 2020

LENDER		TOTAL LOAN AMOUNT	HOMEBUYERS
Meggan Jensen	American National Bank	\$8,149,596	59
Lori Honermann	Veridian Credit Union	\$3,952,801	41
Jennifer Coyle	American National Bank	\$4,128,737	32
Robert Burgett	Lincoln Savings Bank	\$4,748,569	31
Shannon Thome	Fidelity Bank	\$4,335,160	29
Dustin Arntt	Frontier Financial Inc.	\$2,477,293	28
Nicki Montelongo	First National Bank-Omaha	\$3,577,448	27
Derek Harjes	Land Home Financial Services	\$2,982,861	24
Mindy Hartz	Northwest Bank	\$2,777,674	24
Angie Rael	Veridian Credit Union	\$2,460,266	24
Jennifer Cook	Great Southern Bank	\$2,422,995	23
Nathan Olson	Lincoln Savings Bank	\$3,607,653	21
Bryan Zeutenhorst	Gershman Investment Corp	\$2,509,522	21
DJ Rorebeck	Cobalt Credit Union	\$2,155,516	21

Please contact the [Homeownership Team](#) with questions.

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