



IOWA FINANCE
AUTHORITY

October 11, 2021

Current Lender Standings

The Iowa Finance Authority 2021 lender standings as of the end of September are listed below. There is still time to climb the top lender levels by the end of the calendar year!



2021 Quarter 3 Standings

CLOSED IFA LOANS**| January - September 2021**

Lender	Total Loan Amount	Homebuyers
Iowa Bankers Mortgage Corp.	\$19,292,268	180
Veridian Credit Union	\$22,469,861	179
Lincoln Savings Bank	\$20,764,616	131
HomeServices Lending, LLC	\$19,556,373	122
Plains Commerce Bank	\$12,176,481	114
Fairway Independent Mortgage	\$17,325,305	103
Land Home Financial Services	\$15,678,274	103
Gershman Investment Corp	\$15,019,526	96
American National Bank	\$12,233,423	91
New American Funding	\$13,799,732	86
CMG Mortgage	\$11,249,416	76
Wells Fargo Bank	\$7,902,090	75
Fidelity Bank	\$11,195,423	67
U.S. Bank	\$8,087,444	67
Northwest Bank	\$6,530,533	50
Heritage Bank	\$6,616,157	48
First National Bank-Omaha	\$5,161,687	41
Great Southern Bank	\$4,718,790	36
American Bank & Trust Co.	\$5,236,693	35
Frontier Financial	\$4,080,618	35
Great Western Bank	\$4,020,755	32
Inlanta Mortgage, Inc.	\$4,883,785	30
Compass Mortgage, Inc.	\$4,152,813	30
Ruhl Mortgage, LLC	\$3,215,482	26

TOP LOAN OFFICERS | January - September 2021

Loan Officer		Total Loan Amount	Homebuyers
Derek Harjes	Land Home Financial Services	\$7,261,937	51
Meggan Jensen	American National Bank	\$6,492,831	50
Casey Purcell	Plains Commerce Bank	\$4,010,410	39
Jennifer Coyle	American National Bank	\$5,309,691	38
Shannon Thome	Fidelity Bank	\$5,904,718	36
Dustin Arntt	Frontier Financial Inc.	\$3,927,774	33
Mary Hackman	Wells Fargo Bank	\$3,130,807	31
Cari Jensen	Fairway Independent Mortgage	\$5,221,510	30
Mindy Hartz	Northwest Bank	\$3,992,714	28
Lori Honermann	Veridian Credit Union	\$3,143,000	28
Matthew Nolan	Lincoln Savings Bank	\$5,571,079	27
Bryan Zeutenhorst	Gershman Investment Corp	\$3,913,977	27
Robert Burgett	Lincoln Savings Bank	\$3,819,392	27
Mirsada Ibradzic	Veridian Credit Union	\$3,306,640	27
Stacey Koontz	Veridian Credit Union	\$3,062,156	25
Angie Rael	Veridian Credit Union	\$3,016,880	25

Please contact the [Homeownership Team](#) with questions.

iowafinance.com | 800.432.7230 | 515.452.0400
1963 BELL AVENUE | SUITE 200 | DES MOINES, IOWA 50315