



IOWA FINANCE  
AUTHORITY

August 10, 2022

## Current Lender Standings

The Iowa Finance Authority 2022 lender standings as of the end of June are listed below. New for 2022, we will be recognizing the top third party originator in addition to recognizing top lenders that meet Diamond (150 homebuyers), Platinum (100 homebuyers) and Gold (50 homebuyers) levels.

There is still time to reach top lender levels by the end of the calendar year!

## 2022 Quarter 2 Standings

### THIRD PARTY ORIGINATORS | JANUARY – JUNE 2022

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Plains Commerce Bank	\$8,185,341	71
Iowa Bankers Mortgage Corp	\$6,512,355	62

## CLOSED IFA LOANS | JANUARY – JUNE 2022

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Land Home Financial Services	\$10,504,552	64
Lincoln Savings Bank	\$9,644,607	62
Fairway Independent Mortgage	\$7,908,167	53
U.S. Bank	\$6,638,549	53
HomeServices Lending, LLC	\$8,847,760	52
Gershman Investment Corp	\$6,992,664	47
New American Funding	\$6,608,586	47
American National Bank	\$5,927,399	42
Veridian Credit Union	\$5,013,994	40
CMG Mortgage	\$4,802,498	32
Northwest Bank	\$4,751,342	32
Wells Fargo Bank	\$3,186,300	32
Lower, LLC	\$5,027,285	30
Fidelity Bank	\$4,873,520	29
First National Bank-Omaha	\$3,324,993	24
Great Southern Bank	\$3,262,829	23
Compass Mortgage, Inc.	\$2,916,644	22
Frontier Financial	\$2,746,365	21
CharterWest Bank	\$2,564,510	18
Bank Iowa	\$1,556,925	18
The Central Trust Bank	\$2,661,071	16
Inlanta Mortgage, Inc.	\$2,394,055	16
Residential Mortgage	\$2,353,500	16
Ruhl Mortgage, LLC	\$2,330,978	16

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## TOP LOAN ORIGINATORS | JANUARY – JUNE 2022

LENDER		TOTAL LOAN AMOUNT	HOMEBUYERS
Meggan Jensen	American National Bank	\$5,340,197	37
Mark Eischeid	Land Home Financial Services	\$5,689,896	35
Derek Harjes	Land Home Financial Services	\$4,412,602	27
Shannon Thome	Fidelity	\$4,218,150	25
Dustin Arntt	Frontier	\$2,746,365	21
Mindy Hartz	Northwest Bank	\$3,294,302	20
Benjamin Lanz	Plains Commerce Bank	\$1,919,969	20
Jason Larson	Gershman Investment Corp	\$2,679,346	19
Mary Hackman	Wells Fargo	\$1,623,098	18
Lori Modlin	Compass Mortgage	\$2,190,248	16
DJ Rorebeck	CharterWest Bank	\$2,139,969	15
Tyler Osby	Fairway Independent Mortgage	\$2,130,132	15
Jennifer Cook	Great Southern Bank	\$1,911,375	15
Wendy Carminhato	U.S. Bank	\$1,323,209	15
Christine Rolf	Lincoln Savings Bank	\$1,989,248	14
Matthew Nolan	Lincoln Savings Bank	\$1,972,163	13
Dane Eischeid	New American Funding	\$1,879,693	13
Joy Olson	Plains Commerce Bank	\$1,468,911	13
Travis Buerger	HomeServices Lending	\$2,623,132	12
Greg Cotton	Ruhl Mortgage	\$1,918,428	12
DeeDee Kalny	CMG Mortgage	\$1,534,511	12

Please contact the [Homeownership Team](#) with questions.

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