



IOWA FINANCE
AUTHORITY

November 16, 2022

Current Lender Standings

The Iowa Finance Authority 2022 lender standings as of the end of September are listed below. New for 2022, we will be recognizing the top third party originator in addition to recognizing top lenders that meet Diamond (150 homebuyers), Platinum (100 homebuyers) and Gold (50 homebuyers) levels.

There is still time to reach top lender levels by the end of the calendar year!

2022 Quarter 3 Standings

CLOSED IFA LOANS BY THIRD PARTY ORIGINATORS JANUARY – SEPTEMBER 2022

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Plains Commerce Bank	\$11,790,327	102
Iowa Bankers Mortgage Corp	\$8,877,901	83

CLOSED IFA LOANS | JANUARY – SEPTEMBER 2022

LENDER	TOTAL LOAN AMOUNT	HOME BUYERS
Lincoln Savings Bank	\$15,405,014	96
Land Home Financial Services	\$13,750,903	86
HomeServices Lending, LLC	\$13,763,659	80
New American Funding	\$11,046,572	74
Fairway Independent Mortgage	\$11,186,282	71
U.S. Bank	\$9,087,026	71
Gershman Investment Corp.	\$8,718,967	59
American National Bank	\$8,076,705	58
Wells Fargo	\$6,300,091	55
Fidelity Bank	\$7,934,833	46
Lower, LLC	\$7,670,597	46
Veridian Credit Union	\$5,840,829	45
CMG Mortgage Inc.	\$6,386,278	43
Northwest Bank	\$5,946,406	40
Frontier Financial	\$5,161,952	40
First National Bank-Omaha	\$4,723,125	34
Compass Mortgage, Inc.	\$4,697,292	32
Great Southern Bank	\$4,527,306	32
Residential Mortgage Network	\$4,548,554	29
Bank Iowa	\$2,530,083	27
CharterWest Bank	\$3,501,858	25
The Central Trust Bank	\$3,886,203	24
Ruhl Mortgage, LLC	\$3,237,153	24
Movement Mortgage, LLC	\$2,864,636	18
Inlanta Mortgage, Inc.	\$2,535,675	17

TOP LOAN ORIGINATORS | JANUARY – SEPTEMBER 2022

LENDER		TOTAL LOAN AMOUNT	HOMEBUYERS
Meggan Jensen	American National Bank	\$6,973,760	50
Shannon Thome	Fidelity	\$6,973,913	41
Mark Eischeid	Land Home Financial Services	\$6,586,349	41
Derek Harjes	Land Home Financial Services	\$6,529,223	41
Dustin Arntt	Frontier	\$4,993,802	39
Benjamin Lanz	Plains Commerce Bank	\$2,599,872	29
Mary Hackman	Wells Fargo	\$2,643,057	27
Mindy Hartz	Northwest Bank	\$4,071,226	24
Jason Larson	Gershman Investment Corp	\$3,239,235	23
Dane Eischeid	New American Funding	\$3,214,775	21
Wendy Carminhato	U.S. Bank	\$2,110,958	21
Jessica Greving	Residential Mortgage Network	\$3,373,311	20
Matthew Nolan	Lincoln Savings Bank	\$3,360,622	20
Tyler Osby	Fairway Independent Mortgage	\$3,268,300	20
DJ Rorebeck	CharterWest Bank	\$2,758,631	20
DeeDee Kalny	CMG Mortgage	\$2,538,760	20
Travis Buerger	HomeServices Lending	\$4,199,273	19
Robert Burgett	Lincoln Savings Bank	\$3,231,327	19
Jennifer Cook	Great Southern Bank	\$2,364,266	19

Please contact the [Homeownership Team](#) with questions.

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