



IOWA FINANCE  
AUTHORITY

October 30, 2023

## Current Lender Standings

The Iowa Finance Authority 2023 lender standings as of the end of September are listed below. We will be recognizing the top third party originator in addition to recognizing top lenders that meet Diamond (150 homebuyers), Platinum (100 homebuyers) and Gold (50 homebuyers) levels.

There is still time to reach top lender levels by the end of the calendar year!

## 2023 Quarter 3 Standings

### THIRD-PARTY ORIGINATORS | JANUARY – SEPTEMBER 2023

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Iowa Bankers Mortgage Corp	\$10,757,533	88
Plains Commerce Bank	\$10,679,809	81

## CLOSED IFA LOANS | JANUARY – SEPTEMBER 2023

LENDER	TOTAL LOAN AMOUNT	HOME BUYERS
Lincoln Savings Bank	\$19,186,254	118
New American Funding, LLC	\$17,138,372	108
HomeServices Lending, LLC	\$19,406,292	105
Residential Mortgage Netw	\$15,326,547	93
Fortress Bank	\$15,515,919	78
U.S. Bank National Associ	\$9,854,611	74
Wintrust Mortgage	\$11,918,132	69
Veridian Credit Union	\$8,320,115	65
American Pacific Mortgage	\$11,566,725	59
Fairway Independent Mortg	\$9,954,463	58
Frontier Fin Inc. dba Fro	\$8,099,273	58
Land Home Financial Servi	\$9,133,059	54
CMG Mortgage Inc. dba CMG	\$8,500,943	54
Lower, LLC DBA Homeside F	\$8,147,326	46
Wells Fargo Bank NA	\$6,167,759	46
The Central Trust Bank	\$7,798,248	42
Guild Mortgage Company LL	\$6,834,707	41
Northwest Bank	\$5,931,091	40
Ark-La-Tex Fin Ser LLC db	\$7,516,559	39
Great Southern Bank	\$3,469,790	26
CharterWest Bank	\$4,310,727	25

## TOP LOAN ORIGINATORS | JANUARY – SEPTEMBER 2023

LENDER	TOTAL LOAN AMOUNT	HOMEBUYERS
Jessica Greving	\$11,251,143	69
Dustin Arntt	\$6,577,083	50
Derek Harjes	\$6,545,013	39
Shannon Thome	\$7,148,488	36
Robert Burgett	\$4,653,936	26
Meggan Jensen	\$5,056,014	25
Cody Aldrich	\$4,167,064	25
April Holden	\$4,075,404	24
Victoria Adkins	\$3,734,831	24
Wendy Carminhato	\$2,891,128	23
Mary Hackman	\$2,863,315	23
Dane Eischeid	\$3,939,566	22
Travis Buerger	\$5,037,357	21
Brett Toncar	\$3,676,697	21
Lori Modlin	\$3,631,979	21
Matthew Nolan	\$3,386,244	21
Jenn Hoberg	\$3,151,632	19
Isaac Young	\$2,450,253	19

Please contact the [Homeownership Team](#) with questions.

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