



IOWA FINANCE
AUTHORITY

February 10, 2022

2021 Top Originators and Lenders

Congratulations to the 2021 Iowa Finance Authority Top Loan Originators and Lenders.

Through our partnerships we were able to assist more than **2,800 Iowa homebuyers** through Iowa Finance Authority programs.

TOP LOAN ORIGINATORS 2021

LENDER		TOTAL LOAN AMOUNT	HOMEBUYERS
Meggan Jensen	American National Bank	\$9,027,838	67
Derek Harjes	Land Home Financial Services, Inc.	\$8,670,914	59
Shannon Thome	Fidelity Bank	\$7,386,133	47
Mary Hackman	Wells Fargo	\$4,487,864	44

2021 Top Lenders

CLOSED IFA LOANS 2021

LENDER	TOTAL LOAN AMOUNT	HOME BUYERS
Iowa Bankers Mortgage Corp.	\$25,265,275	239
Veridian Credit Union	\$27,206,194	220
Lincoln Savings Bank	\$26,504,122	168
Plains Commerce Bank	\$17,018,206	156
HomeServices Lending, LLC	\$25,473,800	155
Fairway Independent Mortgage	\$23,640,910	144
American National Bank	\$18,834,887	136
Gershman Investment Corp	\$20,157,777	129
Land Home Financial Services	\$18,929,348	121
New American Funding	\$17,565,179	111
CMG Mortgage Inc.	\$15,251,597	101
Wells Fargo	\$10,961,861	100
U.S. Bank	\$10,805,668	90
Fidelity Bank	\$13,483,066	83
Northwest Bank	\$9,130,009	70
Great Southern Bank	\$7,339,522	54
First National Bank-Omaha	\$6,901,055	54

Please contact the [Homeownership Team](#) with questions.

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